

Message Text

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PAGE 01 BOMBAY 00416 171435Z
ACTION NEA-10

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AMCONSUL CALCUTTA POUCH
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UNCLAS BOMBAY 0416

E. O. 11652: N/A
TAGS: BTRA, BEXP, IN
SUBJ: FOREIGN BUYER PROGRAM: VISITORS TO INTERNATIONAL
AUTOMOTIVE INDUSTRIES SHOW, CHICAGO

1. THE FOLLOWING TWO BUSINESSMEN VISITING UNITED STATES
LHLAN TO ATTEND THE INTERNATIONAL AUTOMOTIVE SERVICE
INDUSTRIES SHOW SCHEDULED MARCH 15 THROUGH 17 AT CHICAGO.
THEY HAVE REQUESTED THAT SPONSORS OF THE SHOW BE INFORMED
OF THEIR INTEREST.

2. MR. ASHOK H. JAGTIANI, DIRECTOR, SEALTITE GASKETS
PRIVATE LIMITED, CONSTRUCTION HOUSE, 24TH ROAD, KHAR,
BOMBAY 400 052, ACCOMPANIED BY ANOTHER DIRECTOR MR.
CHABBARIA, IS SCHEDULED TO BE IN U.S. FOR SIX WEEKS
BEGINNING MARCH 10. HIS FIRM CURRENTLY MANUFACTURES
CUSTOM-MADE MECHANICAL SEALS FOR THE OFFSHORE OIL
INDUSTRY. SEALTITE IS INTERESTED IN CONTACTING US MANU-
FACTURERS OF AUTO PARTS FOR A LICENSING AND/OR JOINT
VENTURE IN INDIA. MR. JAGTIANI IS PARTICULARLY INTERESTED
IN TIE RODS, MECHANICAL SEALS, GASKETS AND OTHER GENERAL
PURPOSE REPLACEMENT PARTS. MR. JAGTIANI, A US-EDUCATED
ENGINEER WITH EXPERIENCE IN GASKET MANUFACTURING FIELD
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PAGE 02 BOMBAY 00416 171435Z

HAS NOW STARTED HIS OWN BUSINESS WITH BACKING OF LARGE
CONSTRUCTION FIRM.

3. MR. M.H. DESAI, EXECUTIVE DIRECTOR, S&H GEARS LIMITED,
STATION ROAD, DEWAS, MADHYA PRADESH, IS ALSO SCHEDULED
TO BE IN US MARCH 10 THROUGH APRIL 15. BESIDES ATTENDING
THE AUTO SHOW AT CHICAGO, MR. DESAI PLANS TO VISIT

COLUMBUS, OHIO, PHILADELPHIA, HOUSTON, LOS ANGELES AND NEW YORK. S&H IS A MANUFACTURER OF SPIRAL AND HYPOID GEARS FOR AUTOMOTIVE AND INDUSTRIAL APPLICATIONS. IT ALSO PRODUCES CROWN WHEELS AND PINIONS. S&H'S GEAR CUTTING EQUIPMENT IS IMPORTED FROM GLEASON WORKS IN US. MR. DESAI IS INTERESTED IN MANUFACTURING RIGHT ANGLE GEAR DRIVES IN INDIA UNDER LICENSE. HE IS ALSO INTERESTED IN EXPLORING POSSIBILITIES OF PRODUCING OTHER AUTO AND INDUSTRIAL COMPONENTS USING GEAR CUTTING TOOLS.

4. MR. JAGTIANI AND MR. DESAI HAVE BEEN ISSUED COMMERCIAL INVITATIONS. THEY LOOK FORWARD TO COMMERCE ASSISTANCE IN OBTAINING PARTICIPATION BADGES FOR THE AUTO SHOW AT CHICAGO NORMALLY GIVEN TO INTERNATIONAL BUSINESS VISITORS.

5. ACTION REQUESTED: PLEASE INFORM SPONSORS OF THE SHOW (OVERSEAS AUTOMOTIVE CLUB, NEW YORK) OF THE VISITORS' INTERESTS. WE WOULD APPRECIATE APPROPRIATE BUSINESS COURTESIES BY COMMERCE REGIONAL AND DISTRICT OFFICES ON WHOM THEY CALL.
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